



COUNTRY MANAGER GERMANY

MUUBS is looking for an outgoing, energetic and trustworthy Country Manager to take our brand to the next level in Germany. We are looking for a person with experience with interior design brands for the retail market and preferably also project sales.

ARE YOU UP FOR THE CHALLENGE?

MUUBS A/S is an innovative furniture and interior design company in growth. We have specialized in designing and manufacturing furniture and interior products in raw materials and we are selling them worldwide.

With reference to the Head of Sales, you will have the sole responsibility for the German market. Your main task will be to develop our business in retail. Together with our Head of Sales you will define the strategy, set budgets, participate in fairs and decide what to do and when to do it. You will be part of a company where there is a short path from ideas to decisions. To succeed you will need to have some of the right contacts in the market and the ability to travel frequently. You are based in Germany, and with a German speaking back office in Denmark to assist you. Targeting and starting up

new retailer shops will be your primary focus. We expect you to improve our sales as well as our brand in placing our brand in selected shops. Secondary you will have responsibility to handle the B2B market.

ASSIGNMENTS

- Market analyses. Defining the strategy and targets.
- Call, write and visit potential customers all over the country. A minimum of 80+ travel days should be expected.
- Creating and developing a long-lasting cooperation with our customers and partners.
- Make sure that our customers frequently improve their collection and presentation of MUUBS.
- Providing ideas for product development.
- Working hard to reach the goals and expectations for the German market.
- Weekly reporting to the Head of Sales.
- Some translations of marketing material may occur.



WHAT DO WE EXPECT?

- Fluent in German in both writing and speaking. Fluent English preferably.
- Minimum 5 years' experience with sales of interior design products for retail in Germany.
- Experience with key account management and B2B.
- Contacts across the German market.
- That you are able to establish relations quickly.
- Strong commercial and cultural understanding.
- Outgoing and energetic spirit.
- Thriving in a job where independence, targeting and focus is imperative.
- Team player.

MUUBS OFFERS

- An exciting brand with unique products.
- A great opportunity to grow as a person and sales professional, with possibilities of advancing responsibilities within the company.
- Freedom to express and act on your own experiences and preferences.
- A job where two days are never the same.
- Dedicated colleagues.
- Company car setup.
- Fixed salary and a commission with no limit.
- Phone, iPad, computer and other sales tools.

You will be part of a team of 24 employees who are highly devoted to the brand. A company where the person is as important as the employee. A place where you can grow together with us. A friendly and helpful work environment with a brand in constant development.

WHEN?

As soon as possible, but we are waiting for the right candidate.

IF YOU ARE INTERESTED

Send an application to rasmus@muubs.com.

For any questions, please contact our Head of Sales, Rasmus Falsig on T. +45 40 27 06 24.

We will have meetings ongoing, so we encourage you to apply as soon as possible.



MUUBS

BEAUTY IN IMPERFECTION

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